



Catalytic Fund Application form

Q1 Funding request

How much funding is requested and what will it be used for? Please limit your answer to 50 words. Note that funding is available as concessional loans and/or equity in amounts of \$50,000 to \$500,000. You may not be allocated the full amount requested.

Q2 Project concept

Please briefly describe the project concept including total project cost; current status; crops and/or livestock to be grown/ processed; land availability; availability of infrastructure in the area; and any other information considered relevant. Please limit your answer to 300 words.

Q3 Ownership Structure

What is the current or planned ownership structure of the business (i.e. who are the shareholders/project sponsors?). In return for funding are you willing to give up part-ownership of the business to AgDevCo during the project development phase (i.e. until third-party finance is raised? To what extent could smallholder farmers be involved in the long-term ownership structure of the business? Please limit your answer to 300 words.

Q4 Financial viability and ability to raise commercial finance

Please describe the expected commercial viability of the business including expected financial rate of return. Ideally, your analysis should be supported by a simple 5-year cash flow statement showing capital expenditure, revenues and operating costs before interest, tax and depreciation. What are the expected sources of finance for the business? Please limit your answer to 300 words.

Q5 Social impacts on smallholder farmers and local communities

What is the expected social impact of the project on smallholder farmers and local communities in terms of job creation, improved yields and income generation, increased food security, improved access to inputs (e.g. seeds, fertiliser) and better access to markets? How will these benefits be shared between men and women? Please limit your answer to 300 words.

Q6 Strategic partnerships

Please describe any third-party organisations you expect to partner with to make the business a success (e.g. commercial partners, non-governmental organisations, farmer associations, government agencies). Please limit your answer to 200 words.

Q7 Environmental impact

Please describe what impact the project is expected to have on the environment, positive or negative. If there are potential negative impacts please explain how these will be removed or minimised. Please limit your answer to 200 words.